

Forage Testing & Forage Production

The amazing rumen of beef cattle allows them to efficiently utilize large amounts of forages in the diet. As a result, forages form the base of most successful beef rations.

It is critical to know the nutrient value of the forages that are being fed since they constitute such a large part of the diet. Augusta Co-Op's sales staff routinely submits forage samples for cattle farmers. This gives the beef producer valuable information on their forage production practices. With a regular forage sampling program, nutrient needs can be met on a more economical basis.

Augusta Co-Op also goes a step beyond most other feed manufacturers by supplying the ingredients and services needed for successful forage crop production.

First, successful forage production starts with the seed selection. Picking the right varieties of alfalfa, corn, soybeans, and other grasses is crucial to getting your forage crop off to a great start. Secondly, the crop must be managed during the season. Augusta Co-Op provides crop scouting, crop protectant applications, and fertilizer ingredients to keep your forage crops harvesting the power of the sun.

From the planting of the first seed to the final forage mix, Augusta Co-Op covers the entire process under one organization. No other feed company in the Shenandoah Valley provides this range of services to you!

Custom Blending

While Augusta Co-Op's current feed lineup meets the needs of most farms, there are still a few situations where a custom feed may be needed. Augusta Co-Op is prepared to meet your individual needs with our feed mill. Services we provide include:

- further grain processing such as grinding, and steam crimping
- a pellet mill for pelleting feed ingredients
- ability to blend processed grains into different delivery products including all meal, all pellets, or a textured feed
- the convenience of bagged products
- sales of trailer load ingredients

If you are looking for a specialty feed such as a bull test ration or a breeding heifer ration, custom blending may be an option for you.

Feed Delivery



Augusta Co-Op's dedicated fleet of delivery trucks provides the convenience of delivery right to your farm. From the largest 15 ton truck to the smaller 9 ton truck, we can service any sized farm. By relying on dependable delivery service from Augusta Co-Op for both bagged and bulk feeds, you can spend more of your time managing your beef operation.

Grain Banking Service

Augusta Co-Op provides a grain banking service for our customers. This service allows the beef producer to take their own harvested grains and store them in Augusta Co-Op's grain bins. These stored grains are then further processed and blended back into a beef feed for the customer.

This convenient service benefits customers by:

- providing a more economical & convenient grain storage option than costly on-farm storage
- allowing further processing of grains through steam crimping, rolling, and grinding services
- saving time as the beef producer does not have to worry about additional feed mixing chores

*Contact feed mill for additional information on grain banking program. Grain can not be stored for longer than 14 months.

Augusta Co-Op Beef Feeds are available in 50 lb bags or bulk ton lots. Augusta Co-Op Beef Feeds are manufactured exclusively by:

Augusta Cooperative Farm Bureau, Inc.
1205B Richmond Rd.
Staunton, VA 24401
(540)885-1265
www.augustacoop.com

In addition to Augusta Co-Op's feed mill location, Augusta Co-Op Beef Feeds are distributed by Augusta Co-Op branch locations in:

Weyers Cave
Scottsville

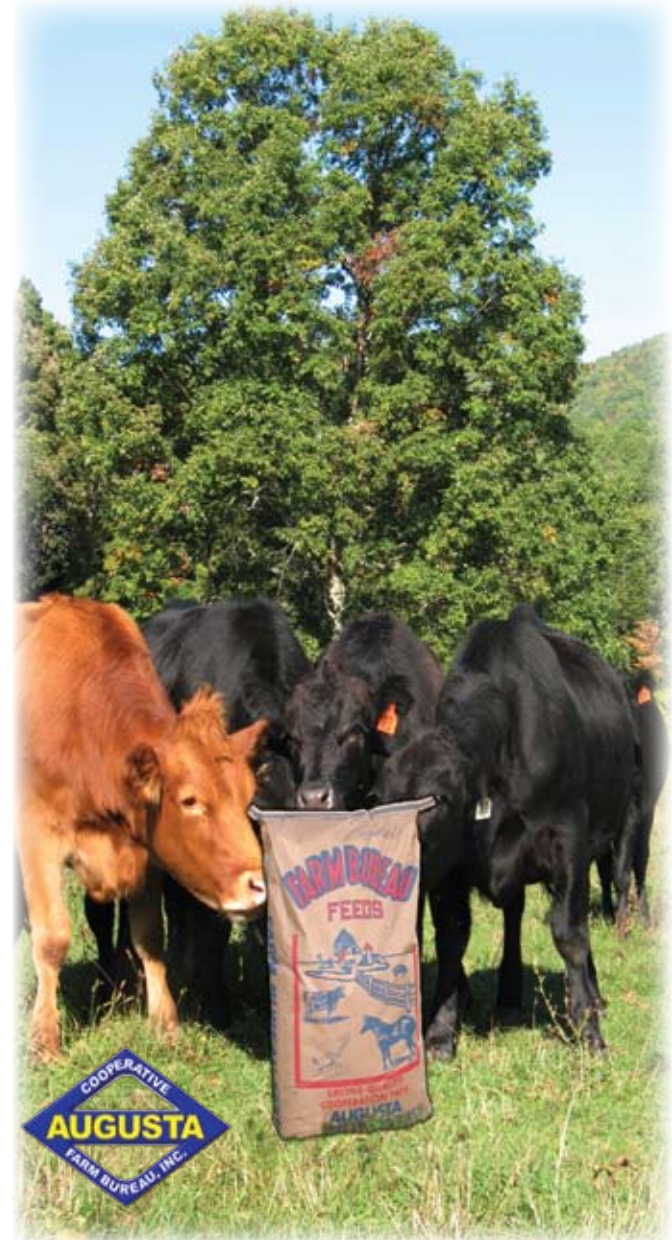
Fairfield
Bedford

Delivery of Augusta Co-Op Beef Feeds is available to customers in selected areas of western-central Virginia and eastern West Virginia. Customers may e-mail their orders for feed delivered from the Staunton feed mill to feedorders@augustacoop.com. For deliveries from a branch store, please contact that particular location.

*Separate delivery charge applies. See stores or the feed mill for more information about delivery areas.

*All beef owners should consult with a beef nutritionist for specific nutritional recommendations.

Augusta Co-Op Beef Feeds



Mineral Supplements/Liquid Protein

Minerals & Supplements

Augusta Co-Op stocks its own lineup of bagged minerals to meet nutrient needs. Selected mineral mixes also contain Tasco® - a proven supplement to boost animal performance as demonstrated in many university research trials - especially on tall fescue pastures.

Ultralyx™ protein tubs and molasses supplements are stocked as a convenient, portable way to provide protein and energy to those animals out on pasture.

Augusta Co-Op also stocks selected Sweetlix® and Ultralyx™ block products. These blocks contain ingredients to meet specific needs such as fly control, bloat control, and coccidiosis control.



QLF® Liquid Protein

High quality QLF® Liquid Protein products can be delivered right to your farm to a conveniently located tank. Products include:

35% Crude Protein

35% Crude Protein with 5% added fat

24% Crude Protein with Bovatec

Liquid Protein products ensure that your herd's protein needs are balanced out while saving you labor at the same time. The high quality US molasses base provides a source of rapidly available carbohydrates to be readily utilized by the rumen microbes in the cow. Liquid protein products can be easily utilized by all beef production groups to simplify feed management.

Cows

16% Cattle Pellets

14% Cattle Pellets

12% Cattle Pellets

An all-around protein and energy supplement. Perfect for lactating cows once they have calved and their nutrient needs increase. The 16% pellet is stocked at all times while the 12% & 14% pellets are made as needed by customers.

14.5% Commodity Blend Pellet

An economical choice to get through those drier periods of the year or when a lower starch energy source is desired in a winter feeding program. This feed is also an excellent choice for the 30-60 day period prior to calving.

12.5% Forage Extender

When you need to stretch your forage supply during a short forage year, this is an excellent feed to maintain cow body condition. Extra fiber keeps cows' rumens more satisfied when forage supplies are limited.

60% Beef Supplement w/ Rumensin®

For coccidiosis control, this supplement can easily be mixed in your current ration to deliver the right dose of Rumensin®.

Range Cubes

A supplement to use when forage resources are adequate. The size and shape of the cubes are more convenient for providing a feed directly on pasture or when hand feeding is not an option.

Stickers/Replacement Heifers

16% Stocker Heifer Pellet

A popular pellet for stocker cattle & replacement heifers! This pellet provides the right combination of growing frame without too much fat in a developing stocker steer or heifer. Allows the producer to obtain a steady rate of gain when used in combination with adequate forages. A versatile feed that can be used as a utility feed for all classes of cattle.

In addition to the regular pellet, there are other forms of this pellet available to address coccidiosis health issues in heifers. If coccidiosis is a health concern on your farm, consider feeding one of the following:

16% Stocker/Heifer pellet w/ Bovatec™

16% Stocker/Heifer pellet w/ Rumensin®

Finishing Cattle

ShowMix

Contains the right blend of ingredients for your finishing animals without adding extra costs.

ShowPro

Augusta Co-Op's award winning formula! Step right into the winner's circle as this feed provides just the right amount of bloom and finish on your show animals.

Steer Fattner

For those individuals fattening their own beef animals at home. Also an excellent textured feed choice that can be fed to beef cows.

Calves

15% Calf Grower

For calves from 350 lbs and up to stocker weight. An excellent choice for feeding those purchased lightweight calves until they are big enough to eat more forages. Can also be used as a feeder calf feed as calves like the palatable textured base.

13% Beef Creep Pellets

Ideal choice to keep calves growing while the calf is still on the cow. Fill in those nutritional gaps as the calf's nutritional needs are starting to outgrow the milk production provided by the cow. Also a popular feed choice for those times of the year such as mid-summer when the calf is grazing but cannot get all of its nutrient needs from forages alone. If coccidiosis is a health concern, Bovatec™ can be added to the creep pellets.

13% Cattle Starter Pellets

Precondition your calves and make the weaning period less stressful on the calf and you. Start feeding this very palatable pellet containing S700 just before you wean your calves and continue for 30 days after weaning. Watch the calves put on weight during the weaning period instead of losing it! Many trials have demonstrated the economic benefits of feeding a preconditioning pellet during the weaning period. Capture those preconditioning premiums that the market offers when you background your calves for 45 days!

Heifer Supplement w/ MGA

Augusta Co-Op is one of the few mills in the state that offers MGA. Beef producers can request a special custom blend containing MGA that can be formulated for your beef heifer calves.